

# Subat Rodoshe

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## EDUCATION

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### St. John's University | Queens, NY

May 2026

*Bachelor of Science in Computer Science*

**Relevant Courses:** Data Structures & Algorithms, Database Management, Object-Oriented Programming, Operating Systems, Software Engineering

## EXPERIENCE

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### Khan's Tutorial | New York, NY

Jan. 2024 - Apr. 2026

*Branch Manager*

- Owned full lifecycle of tutoring service delivery, including customer acquisition, onboarding, scheduling, and retention workflows for a branch, personally generating \$200K+ in revenue
- Defined and optimized end-to-end customer journey from lead intake → deal consultation → enrollment → service delivery
- Built and maintained operational workflows using CRM and payment tools (Pipedrive, Stripe, MemberSpace), improving conversion and reducing friction in enrollment processes
- Defined and tracked core business metrics (conversion rate, enrollment volume, retention, revenue per client) and standardized internal workflows to improve onboarding scalability

### Khan's Tutorial | New York, NY

Oct. 2022 - Nov. 2023

*SHSAT Instructor*

- Led structured SHSAT program delivery across multiple student cohorts, ensuring consistent execution of the educational service experience
- Managed stakeholder communication between parents and instructors to align on student progress, expectations, and outcomes

## PROJECTS

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### DeadlockDrop | Python, Flask, PostgreSQL, HTML/CSS

April 2026

- Built and deployed a full-stack community feature request platform for Valve's game Deadlock, live at [deadlockdrop.com](https://deadlockdrop.com)
- Prioritized and managed a feature backlog, including user authentication, voting, comments, admin moderation, and a kanban-style roadmap tracking requests from submitted → planned → shipped
- Integrated PostgreSQL via Supabase for persistent data storage and deployed on Render with automatic redeployment on every push to main

### VCRTS- Vehicular Cloud Real-Time System | Java, Swing, Socket Programming

September 2025

- Contributed to the development of a distributed client-server system as part of a 5-person team, coordinating task ownership, code reviews, and delivery across multiple milestones
- Defined system requirements and translated them into modular components, Vehicle model, MainController, and client-server socket layer, ensuring clean handoffs between team members
- Maintained consistent UI/UX standards across the application by establishing a shared design system used by all contributors

### Tutoring Product Metrics Dashboard | Python, React, SQLite, Recharts

April 2026

- Identified key e-commerce KPIs and translated tutoring business requirements into a working dashboard with interactive data visualizations using Recharts
- Designed and built a lightweight backend (Python + SQLite) to support data storage, querying, and delivery to the frontend

## TECHNICAL SKILLS

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**Languages:** Bash, C, CSS, Java, JavaScript, Python, SQL, HTML

**Technologies:** Flask, Node.js, React.js, REST APIs, SQLite, Swing, Socket Programming

**Tools:** Git, Jira, Stripe, Pipedrive, Vercel, Linux